

NID Security

The World Leader in Display Card Manufacturing



Digital Dynamic CVV/CVC Codes on EMV Cards

Francine Dubois – NID Security



Migration to EMV: The impact on CNP Fraud



Enhanced card authentication

Enhanced cardholder verification (PIN)

Dynamic data authentication/authentic card required

Payment info stored on **secure chip**

Counterfeiting virtually impossible

Reduction in card-present fraud



Global adoption of EMV causes fraud to **migrate** to paths of **lower resistance**

9% CAGR
2012-2017



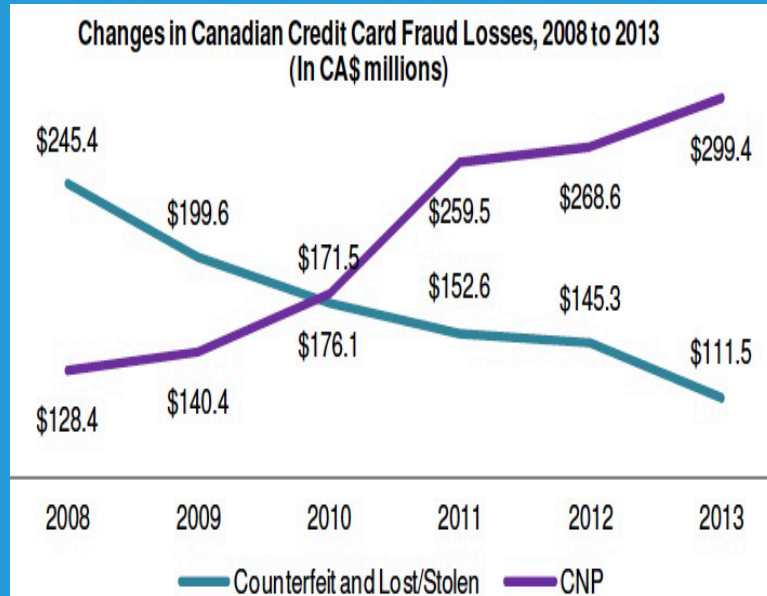
Growth of US **online commerce** and transactions attracts fraudsters



CNP fraud losses represent more than **60% of total fraud** in Europe today

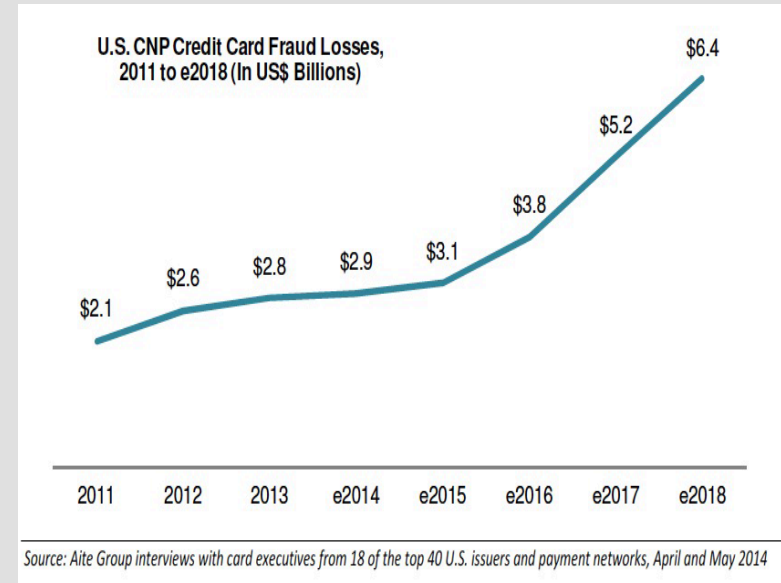
RISE OF CARD NOT PRESENT FRAUD

EMV enables strong decrease of counterfeit/CP fraud, but **fraud is migrating to CNP**



1. Source: Canadian Bankers Association

US: Card Not Present (CNP) fraud losses to reach **\$6.4B** by end 2018



Source: Aite Group interviews with card executives from 18 of the top 40 U.S. issuers and payment networks, April and May 2014

Europe:

- CNP fraud accounts for **60%** of the total value of card fraud in 2012
- CNP fraud increased by **21%** to **€794M**

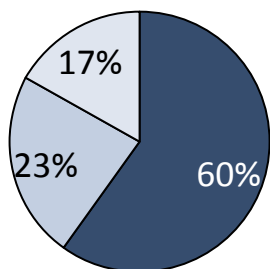
“Data from the U.K., France and Australia show that CNP fraud became a larger portion of overall fraud during and after their EMV chip conversions, as EMV chip dramatically reduced the card-present fraud issues but did not address the card-not-present fraud problem.” (White Paper, EMV Migration Forum)

CNP FRAUD, A REALITY IN DIFFERENT REGIONS



Europe

**Total Fraud
Value €1.33B
2012
(+15% vs. 2011)**

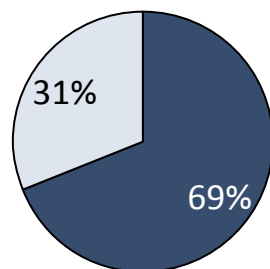


■ Card-not-present
■ POS terminals
■ ATMs



UK

**Total Card Fraud
Value £479M
2014
(+6% vs. 2013)**

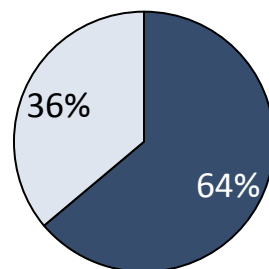


■ Card-not-present +10%
■ Other



Canada

**Credit Card Fraud
Value \$CAD 465M
2013
(+6% vs. 2012)**

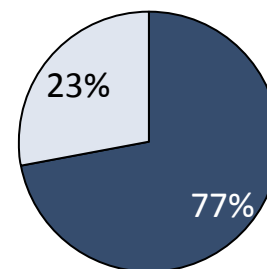


■ Card-not-present +11%
■ Other



Australia

**Total Card Fraud
Value \$AUS 300M
2014
(+16% vs. 2012)**

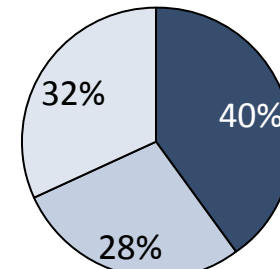


■ Card-not-present
■ Other



USA

**Total GP Card Fraud
Value \$4B
2012**



■ Card-not-present
■ Counterfeit
■ Other

Sources: ECB, UFFAUK,, Canadian Bankers association, APCA, CyberSource, US Federal Reserve, AITE

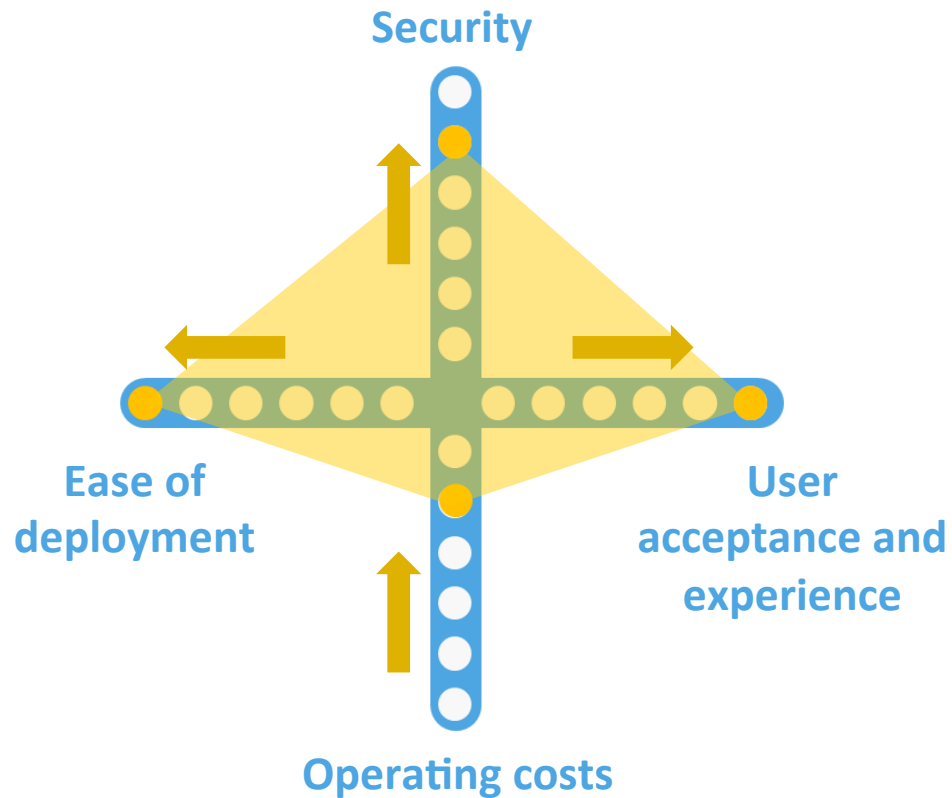
FIGHTING CNP FRAUD – A DIFFICULT BALANCE

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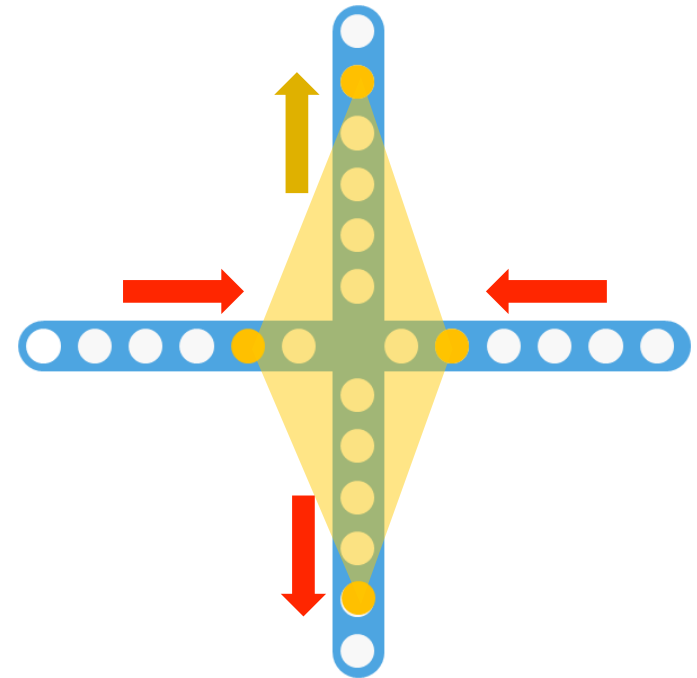
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The ideal solution



...but in practice



SAMPLE OF AUTHENTICATION SOLUTIONS

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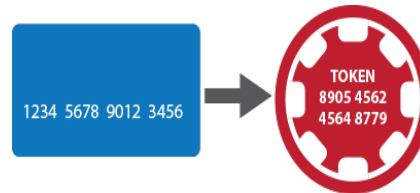
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3D Secure



Tokenization

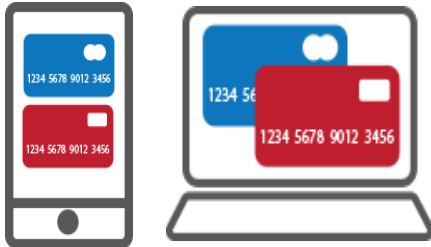


Secret question

Your
Pet's
Name?



Virtual cards



Keyfob/calculator



Biometrics



SMS





Issuers and end-users *eventually* get refunded but...

- **Cost of treatment of fraud cases and card replacement on issuers**
- **Lost revenue while card is replaced and loss of recurring revenue if switched to other card**
- **Cardholders : “I’m not well protected” – “maybe I should limit my online activity?” Management of recurring billing on card, ...**

In this instance, not the PAN, but the
“security code”



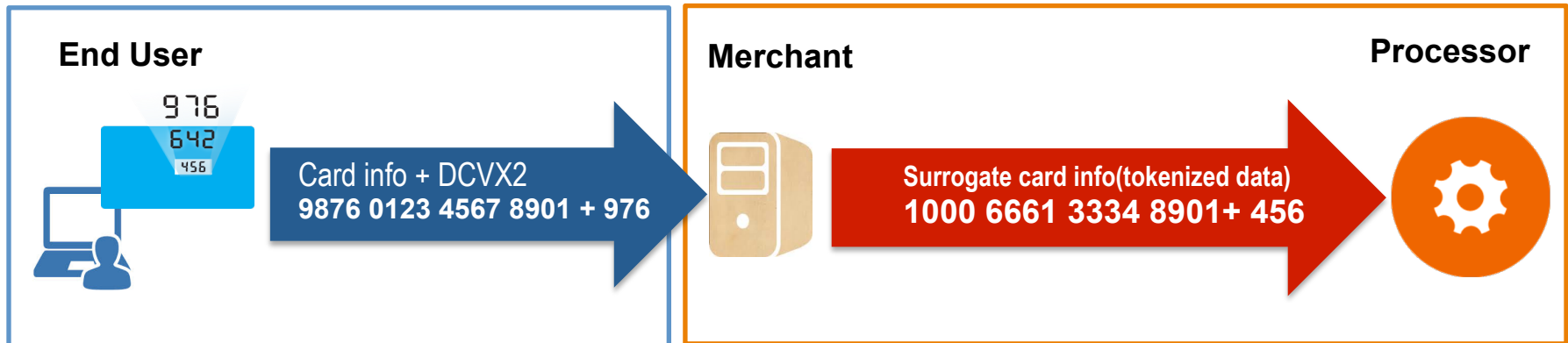
**Stolen data used
within 10-30 days
following theft**



**Dynamic code valid for
less than 1h**



**Security code
is the easiest data
to turn dynamic**

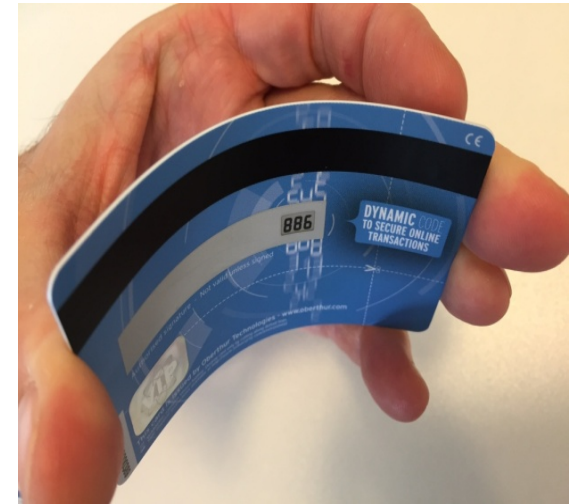
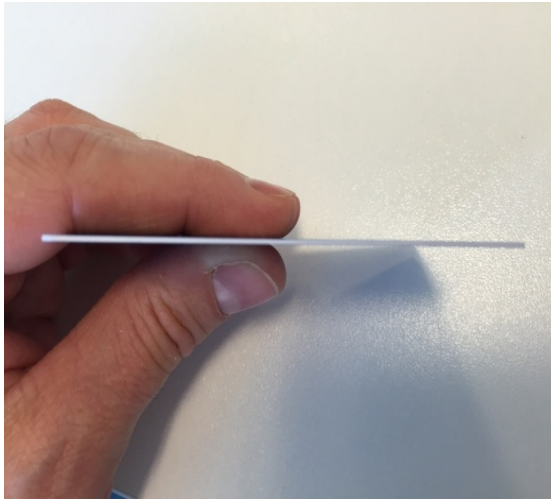


- Helps prevent fraudulent use of **stolen card info** for CNP transactions
- Adds a layer of protection at **end points** against:
 - Theft of **entered/swiped** data by malware, keyloggers, trojans, eavesdropping, shoulder surfing (i.e. during enrollment)
 - Theft of **stored plain data** in legacy systems
 - Theft of card information **transmitted over clear channels** (phone, fax, mail...)



DYNAMIC CVV/CVC CODES ON EMV CARDS

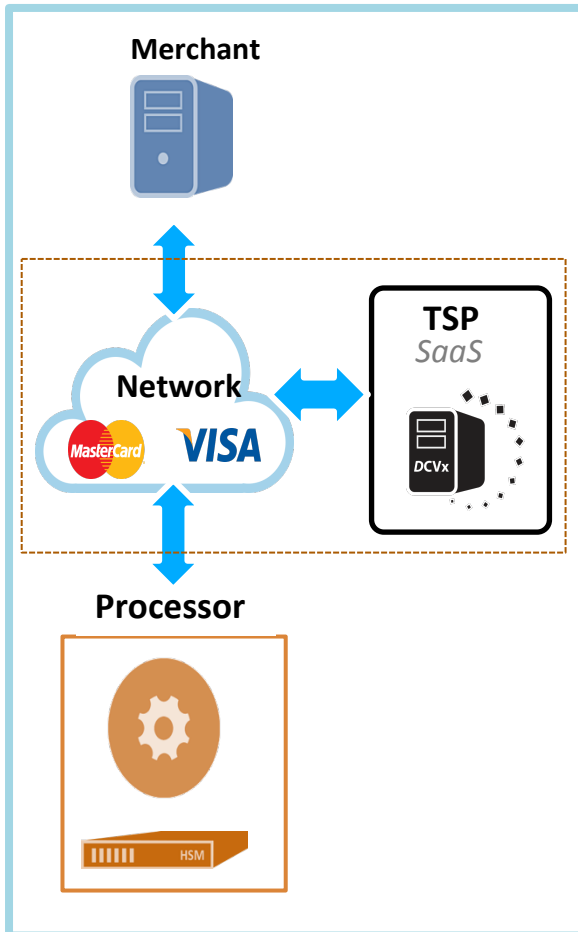
WHAT IS A DYNAMIC CVV/CVC CODE CARD



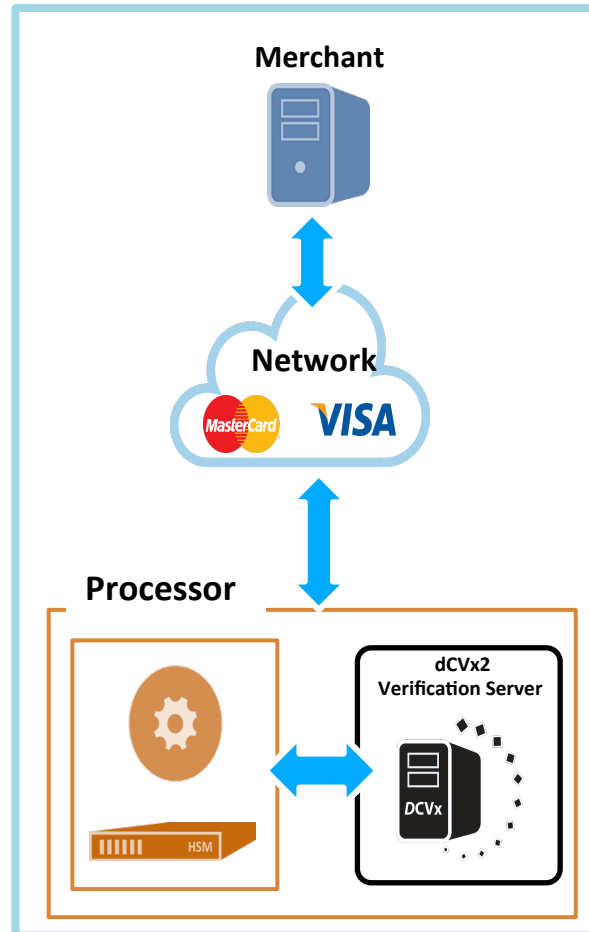
- Automatic refresh of dynamic code (*customizable frequency*)
- Small Display
- Internal battery that last up to 5yrs
- Standard credit card format (*ISO 7810*)
- Accommodates all standard card features: contact-contactless chip, embossing, magnetic stripe, ...

HIGH LEVEL VIEW OF IMPLEMENTATION SCENARIOS

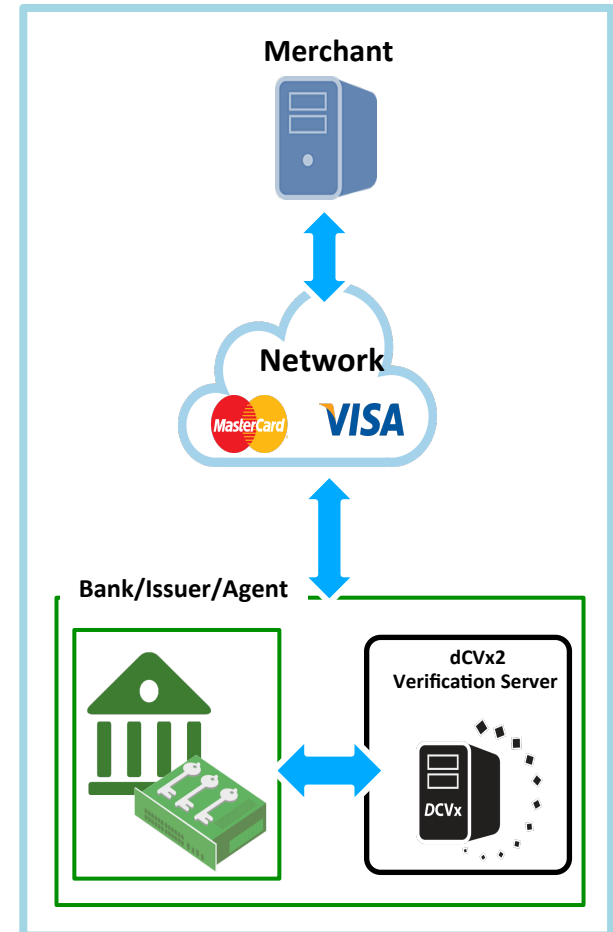
A. Token Service Provider



B. Hosted by processor



C. Hosted by processing bank/issuer/agent



SAFER, FRICTIONLESS CNP TRANSACTIONS

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- Safer transactions over any channel (ie: website, app, voice...)
- Simple and elegant solution that works on any device
- Frictionless, no complex enrollment process
- No additional software or plugin required
- Card info less vulnerable if device/computer is lost or stolen

PERFECT SOLUTION TO SECURE CNP TRANSACTIONS

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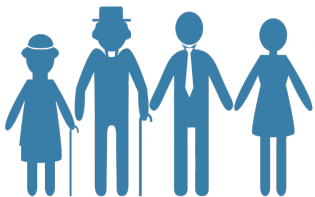
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Simultaneously addresses the needs of issuers, merchants, and end-users



More secure. Tokenizes the CVC/V2, **protects** at the source



Top of wallet,
100% cardholder adoption,
Frictionless, zero learning curve.



Low impact
on infrastructure.
An issuer only solution



Controlled,
predictable TCO,
virtually a new card at
every refresh



Transparent, frictionless to
eMerchants, **increased**
conversion rates



ABOUT NID Security

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Before

NIDS commercialized the 1st ISO Display Card with bi-stable display

3rd Gen Display Card with ultra-fast LCD

Introduced EMV payment card with information display & new capacitive 12-button keypad

4-in-1 Display Card Debit/Credit Paypass/SecureCode

Introduced the 1st dCVV payment card



2005

2006

2008

2009

2010

2011

2012

2014

2014

2015



Introduced 1st alpha-numeric card with 12-button keypad



Introduced the VISA Codesure with dot matrix display



Production ramp-up, delivery of 1M card in 6 months timeframe



Dual Interface dCVV, ePaper Display Cards